



New Dealer Application Form.

Hello! Thank you for your interest in establishing a customer account with Woodland International. Please take a few minutes to complete the following information in its entirety and return it to us via fax, mail, or e-mail attention Sales Department. Fax (888-322-1216) E-mail (sales@woodlandint.com). Upon receiving, reviewing and approving your application, we will give you a Woodland International account number to use when ordering. Upon receiving your Woodland International account number, you may begin ordering from our catalog or web site immediately. If you have any questions regarding this application, please call us at 888-322-1209. Thank you.

Business Name: _____ Date: _____
Owner's Name(s): _____
Number of Employees:(Including Your Self) _____ Number of Salespersons: _____
Mailing Address: _____
City: _____ State: _____ Zip: _____
Shipping Address: _____
City: _____ State: _____ Zip: _____
Phone:(____) _____ Fax:(____) _____
E-mail Address: _____ Web site Address: _____

Do you have a listing of your business in the yellow pages? Yes No
Nature of Business: Wholesale Retail Storefront Mail Order Internet
Other:(Please Explain) _____
Method of Distribution: Sales Reps Catalog Telephone Internet Over the Counter
Store's approximate square footage: _____ Store hours: _____
Years in business at this location: _____
What products you may be purchasing from Woodland International Inc?

Arborist supplies Harvester bars and chains Safety Equipment Work Clothing & Boots
 Chain Saw Accessories & Tools

Please estimate your average annual gross sales: _____

What other brand name lines do you carry? _____ / _____
_____ / _____ / _____

What credit cards do you accept? Visa MasterCard Discover American Express

Please include a copy of your resale license or sellers permit along with this application.

If you wish to establish an open credit account, a separate credit application will be provided on the following page.

Customer Signature: _____ Title: _____ Date: _____

WOODLAND INTERNATIONAL CREDIT APPLICATION

Po Box 1899 Laytonville CA, 95454
 Phone: 888-322-1209 Fax: 888-322-1216 WEB SITE: www.woodlandint.com E-MAIL: sales@woodlandint.com

Please complete by Sole Proprietor					
<u>First name:</u>	<u>Middle:</u>	<u>Last:</u>	<u>SSN:</u>		
<u>Address:</u>		<u>City:</u>	<u>State:</u>	<u>Zip:</u>	
<u>Phone:</u>	<u>Fax:</u>		<u>E-Mail Address:</u>		
<u>How long at this address?</u>	(Please Circle) Rent Own	<u>Brith Date:</u>	<u>Monthly Salary:</u>		
Please complete Company or Corporation Information <i>(Please also provide the information of the company owner above.)</i>					
<u>Type of Business:</u> (Please Circle) Corporation Partnership Proprietorship					
<u>Firm Name:</u>		<u>Year Business was Established:</u>	<u>Annual Sales:</u>		
<u>Address:</u>		<u>City:</u>	<u>State:</u>	<u>Zip:</u>	
<u>Phone:</u>	<u>Fax:</u>		<u>E-Mail Address:</u>		
<u>Describe Nature of Business:</u>			<u>Federal Tax ID #:</u>		
<u>Please list all States of operation:</u>			<u>Estimated Annual Purchases with Woodland Int. \$ _____</u>		
<u>Principal Name & Title:</u>		<u>Name & Title of Authorized to Purchase:</u>			

"Woodland Int. will only open an account under the stipulation that the customer will spend a minimum annual amount of \$9,000."

The applicant, if approved: To pay the account in full Net 30 days from the invoice date (Net 30). A finance charge of 1-1 1/2 % per month (18% a year) will be added to all past due accounts. Title to goods remains with Woodland International. until the account is paid in full. In case collection activity must be initiated by Woodland International., all reasonable collection and attorney fees, and court costs will be born by the applicant. Everything that I have stated in this application is correct to the best of my knowledge. I understand that you will retain this application whether or not it is approved. You are authorized to check my credit and employment history, and to answer questions about your credit experience with me.

Signature of Owner: _____ Date: _____

SALES TAX RULES AND REGULATIONS-RESALE CERTIFICATES

To Our Customers:

In compliance with Sales and Use Tax Laws it is necessary that we have from all our customers a signed re-sale certificate, with their State Sales Tax Permit Number, to show that the merchandise has been purchased for re-sale.

The good faith of the seller will be questioned if he has knowledge of facts which give rise to a reasonable inference that the purchaser does not intend to resell the property as, for example, knowledge that a purchaser of particular merchandise is not engaged in the business of selling that kind of merchandise.

Under "Description of property to be purchased" there may appear:

- 1. Either an itemized list of the particular property to be purchased for resale, **OR**
- 2. A general description of the kind of property to be purchased for resale. Such certificate is good until revoked in writing.

Please insert your NEW SALES TAX PERMIT NUMBER, WITH YOUR SIGNATURE AND ADDRESS ON THE BELOW RE-SALE CERTIFICATE AND RETURN IT TO US AT ONCE.

FIRM NAME _____

I HERBY CERTIFY,

That I hold a valid seller's permit No. _____ issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling

_____ that the tangible personal property described herein which I shall purchase from:

_____ will be resold by me in the form of tangible personal property; PROVIDED, however, that in the event any of such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Law to report and pay for the tax, measured by the purchase price of such property.

Description of property to be purchased: _____

Date: _____ Signature _____

At _____ By and Title _____

Phone _____ Address _____